

MD ANALYSIS

CA 3 May Analysis

GAT Constitutional Area 3 Leader: RAMIRO VELA VILLARREAL

July 2018 to May 2019 (11 months) Results

CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	98	109	133	123	128
Charter Members	2931	2994	3786	3400	3688
New Members	10115	9825	9349	7619	8168
Drops	14443	13363	14331	16449	15427
Net Growth	-44	323	7	-4105	-2566

May (Only Results)

CA 3	May-16	May-17	May-18	May-19
New Clubs	25	30	32	26
Charter Members	616	777	820	676
New Members	1020	950	999	875
Drops	1089	1203	1338	1448
Net Growth	608	689	679	195

Statement for 4th Quarter Results(previous 3 years)

CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
New Clubs	90	99	114
Charter Members	2277	2578	3132
New Members	5026	10830	9061
Drops	4985	5762	6524
Net Growth	2667	8184	6302

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	23
		New Members	0	0	0	25	14
		Drops	0	0	0	47	19
		Net Growth	0	0	0	-21	21
R	Dominican Republic	New Clubs	0	0	0	1	7
		Charter Members	0	0	0	56	204
		New Members	0	0	0	238	183
		Drops	0	0	0	648	388
		Net Growth	0	0	0	-296	24
B	Mexico	New Clubs	23	29	30	32	23
		Charter Members	627	826	804	835	596
		New Members	1028	1273	1249	1007	1070
		Drops	1706	1600	1729	2563	2286
		Net Growth	225	622	461	-446	-480
D	Various	New Clubs	4	11	8	9	17
		Charter Members	139	303	289	242	468
		New Members	607	713	724	597	694
		Drops	993	758	851	1032	1156
		Net Growth	-125	311	242	-129	84
63	Various	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	1	46
		New Members	0	0	0	41	55
		Drops	0	0	0	39	67
		Net Growth	0	0	0	14	34
Total	Gerald Mory Mora	New Clubs	27	40	38	42	50
		Charter Members	766	1129	1093	1134	1337
		New Members	1635	1986	1973	1908	2016
		Drops	2699	2358	2580	4329	3916
		Net Growth	100	933	703	-878	-317

May (Only) Results

MD	GMT Area	CA 3	May-16	May-17	May-18	May-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	0	1	4
		Net Growth	0	0	-1	-4
R	Dominican Republic	New Clubs	0	0	1	2
		Charter Members	0	0	38	42
		New Members	0	0	37	23
		Drops	0	0	20	12
		Net Growth	0	0	71	57
B	Mexico	New Clubs	7	5	5	5
		Charter Members	164	124	146	116
		New Members	96	97	154	98
		Drops	81	129	176	191
		Net Growth	183	119	175	25
D	Various	New Clubs	1	0	2	4
		Charter Members	22	2	56	104
		New Members	74	66	54	48
		Drops	72	74	101	117
		Net Growth	24	0	16	51
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	6	6
		Drops	0	0	3	5
		Net Growth	0	0	3	1
Total	Gerald Mory Mora	New Clubs	8	5	8	11
		Charter Members	186	126	240	262
		New Members	170	163	251	175
		Drops	153	203	301	329
		Net Growth	207	119	264	130

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	22
		New Members	0	0	14
		Drops	0	0	15
		Net Growth	0	0	23
R	Dominican Republic	New Clubs	0	0	6
		Charter Members	0	0	156
		New Members	0	0	404
		Drops	0	0	322
		Net Growth	0	0	262
B	Mexico	New Clubs	19	18	16
		Charter Members	454	440	408
		New Members	519	1486	1263
		Drops	529	882	897
		Net Growth	479	1145	883
D	Various	New Clubs	5	5	8
		Charter Members	126	131	228
		New Members	329	743	729
		Drops	262	309	574
		Net Growth	202	589	412
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	16
		Drops	0	0	13
		Net Growth	0	0	4
Total	Gerald Mory Mora	New Clubs	24	23	30
		Charter Members	580	571	814
		New Members	848	2229	2426
		Drops	791	1191	1821
		Net Growth	681	1734	1584

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
F	Colombia	New Clubs	3	1	1	5	4
		Charter Members	128	48	53	165	106
		New Members	401	361	432	165	206
		Drops	712	664	597	976	740
		Net Growth	-130	-193	-40	-565	-353
H	Peru	New Clubs	16	22	15	0	0
		Charter Members	481	579	377	0	0
		New Members	746	773	901	0	0
		Drops	960	954	1257	0	0
		Net Growth	381	500	101	0	0
G	Ecuador	New Clubs	3	5	6	3	4
		Charter Members	91	132	181	80	136
		New Members	251	398	285	179	263
		Drops	415	379	740	607	431
		Net Growth	-51	164	-183	-288	-1
E	Aruba Neth Antilles Venezuela	New Clubs	4	11	18	10	10
		Charter Members	157	273	476	264	292
		New Members	591	624	501	519	486
		Drops	760	725	673	663	661
		Net Growth	34	212	349	150	143
Total		New Clubs	26	39	40	18	18
		Charter Members	857	1032	1087	509	534
Luz Dary Ospina Salazar		New Members	1989	2156	2119	863	955
		Drops	2847	2722	3267	2246	1832
		Net Growth	234	683	227	-703	-211

May (Only) Results

MD	GMT Area	CA 3	May-16	May-17	May-18	May-19
F	Colombia	New Clubs	0	1	1	0
		Charter Members	2	20	21	0
		New Members	37	46	18	13
		Drops	22	58	45	48
		Net Growth	18	23	-3	-33
H	Peru	New Clubs	7	3	0	0
		Charter Members	159	65	0	0
		New Members	90	101	0	0
		Drops	82	129	0	0
		Net Growth	175	42	0	0
G	Ecuador	New Clubs	0	4	1	2
		Charter Members	0	107	20	45
		New Members	20	3	19	14
		Drops	60	44	50	36
		Net Growth	-40	66	-11	33
E	Aruba Neth Antilles Venezuela	New Clubs	1	2	3	1
		Charter Members	21	60	66	50
		New Members	46	49	46	48
		Drops	17	10	20	9
		Net Growth	55	99	96	90
Total		New Clubs	8	10	5	3
Luz Dary Ospina Salazar		Charter Members	182	252	107	95
		New Members	193	199	83	75
		Drops	181	241	115	93
		Net Growth	208	230	82	90

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
F	Colombia	New Clubs	4	2	3
		Charter Members	86	42	80
		New Members	230	955	354
		Drops	241	313	407
		Net Growth	88	716	65
H	Peru	New Clubs	8	15	0
		Charter Members	225	356	0
		New Members	407	1127	0
		Drops	426	784	0
		Net Growth	260	769	0
G	Ecuador	New Clubs	8	5	3
		Charter Members	194	138	111
		New Members	239	236	192
		Drops	200	276	207
		Net Growth	255	103	118
E	Aruba Neth Antilles Venezuela	New Clubs	8	6	14
		Charter Members	204	162	404
		New Members	308	435	366
		Drops	77	254	106
		Net Growth	443	362	680
Total	Luz Dary Ospina Salazar	New Clubs	28	28	20
		Charter Members	709	698	595
		New Members	1184	2753	912
		Drops	944	1627	720
		Net Growth	1046	1950	863

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
LA	Brazil	New Clubs	5	6	9	4	10
		Charter Members	152	164	274	133	355
		New Members	792	707	682	564	687
		Drops	1128	1213	1082	1300	1294
		Net Growth	-96	-233	67	-467	-103
LB	Brazil	New Clubs	2	3	2	2	2
		Charter Members	91	97	86	62	64
		New Members	483	544	454	419	492
		Drops	829	823	866	747	785
		Net Growth	-208	-143	-275	-234	-170
LC	Brazil	New Clubs	12	3	10	0	0
		Charter Members	319	85	278	0	0
		New Members	1480	1036	1074	0	0
		Drops	1803	2051	1801	0	0
		Net Growth	165	-870	-345	0	0
LD	Brazil	New Clubs	5	4	4	0	0
		Charter Members	132	152	114	0	0
		New Members	1365	1320	1107	0	0
		Drops	1765	1640	1630	0	0
		Net Growth	-204	-63	-337	0	0
Total	Jose Iroito Rego Leo	New Clubs	24	16	25	6	12
		Charter Members	694	498	752	195	419
		New Members	4120	3607	3317	983	1179
		Drops	5525	5727	5379	2047	2079
		Net Growth	-343	-1309	-890	-701	-273

May (Only) Results

MD	GMT Area	CA 3	May-16	May-17	May-18	May-19
LA	Brazil	New Clubs	2	4	1	4
		Charter Members	51	95	22	113
		New Members	96	85	53	188
		Drops	164	109	128	133
		Net Growth	-6	97	-25	182
LB	Brazil	New Clubs	0	2	0	1
		Charter Members	12	58	0	30
		New Members	56	40	53	38
		Drops	61	51	41	96
		Net Growth	7	48	15	-19
LC	Brazil	New Clubs	2	1	0	0
		Charter Members	48	23	0	0
		New Members	122	119	0	0
		Drops	182	192	0	0
		Net Growth	-9	-46	0	0
LD	Brazil	New Clubs	1	0	0	0
		Charter Members	42	1	0	0
		New Members	196	158	0	0
		Drops	153	144	0	0
		Net Growth	101	27	0	0
Total		New Clubs	5	7	1	5
Jose Iroito Rego Leo		Charter Members	153	177	22	143
		New Members	470	402	106	226
		Drops	560	496	169	229
		Net Growth	93	126	-10	163

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
LA	Brazil	New Clubs	6	10	4
		Charter Members	147	238	109
		New Members	321	759	682
		Drops	618	414	447
		Net Growth	-110	632	443
LB	Brazil	New Clubs	3	5	4
		Charter Members	104	134	98
		New Members	340	547	568
		Drops	260	273	308
		Net Growth	230	424	374
LC	Brazil	New Clubs	5	6	0
		Charter Members	133	155	0
		New Members	525	971	0
		Drops	816	715	0
		Net Growth	-123	452	0
LD	Brazil	New Clubs	7	4	0
		Charter Members	182	134	0
		New Members	849	1358	0
		Drops	634	539	0
		Net Growth	434	994	0
Total	Jose Iroito Rego Leo	New Clubs	21	25	8
		Charter Members	566	661	207
		New Members	2035	3635	1250
		Drops	2328	1941	755
		Net Growth	431	2502	817

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
J	Uruguay	New Clubs	2	1	0	0	0
		Charter Members	49	26	7	0	0
		New Members	289	168	113	0	0
		Drops	240	281	276	0	0
		Net Growth	123	-67	-140	0	0
S	Bolivia	New Clubs	2	0	4	0	0
		Charter Members	64	2	112	0	0
		New Members	154	203	188	0	0
		Drops	220	198	347	0	0
		Net Growth	23	32	30	0	0
O	Argentina	New Clubs	2	5	9	0	0
		Charter Members	56	108	215	0	0
		New Members	413	489	449	0	0
		Drops	675	631	696	0	0
		Net Growth	-151	3	-6	0	0
T	Chile	New Clubs	2	0	7	0	0
		Charter Members	58	4	156	0	0
		New Members	271	265	264	0	0
		Drops	363	316	412	0	0
		Net Growth	12	-25	56	0	0
M	Paraguay	New Clubs	7	2	2	0	0
		Charter Members	192	46	77	0	0
		New Members	180	239	212	0	0
		Drops	362	199	356	0	0
		Net Growth	18	90	-61	0	0
LC	Brazil	New Clubs	0	0	0	12	5
		Charter Members	0	0	0	315	146
		New Members	0	0	0	975	933
		Drops	0	0	0	1785	1903
		Net Growth	0	0	0	-367	-704
LD	Brazil	New Clubs	0	0	0	4	5
		Charter Members	0	0	0	140	150
		New Members	0	0	0	963	1294
		Drops	0	0	0	1888	1797
		Net Growth	0	0	0	-669	-272
Total	Edisson Karnopp	New Clubs	15	8	22	16	10
		Charter Members	419	186	567	455	296
		New Members	1307	1364	1226	1938	2227
		Drops	1860	1625	2087	3673	3700
		Net Growth	25	33	-121	-1036	-976

May (Only) Results

MD	GMT Area	CA 3	May-16	May-17	May-18	May-19
J	Uruguay	New Clubs	1	0	0	0
		Charter Members	24	1	0	0
		New Members	16	6	0	0
		Drops	32	21	0	0
		Net Growth	9	-13	0	0
S	Bolivia	New Clubs	0	1	0	0
		Charter Members	0	32	0	0
		New Members	7	5	0	0
		Drops	3	43	0	0
		Net Growth	4	44	0	0
O	Argentina	New Clubs	0	1	0	0
		Charter Members	0	24	0	0
		New Members	48	45	0	0
		Drops	50	58	0	0
		Net Growth	0	12	0	0
T	Chile	New Clubs	0	2	0	0
		Charter Members	1	44	0	0
		New Members	24	18	0	0
		Drops	33	50	0	0
		Net Growth	-4	13	0	0
M	Paraguay	New Clubs	1	1	0	0
		Charter Members	23	40	0	0
		New Members	25	11	0	0
		Drops	11	26	0	0
		Net Growth	37	26	0	0
LC	Brazil	New Clubs	0	0	4	2
		Charter Members	0	0	92	52
		New Members	0	0	156	87
		Drops	0	0	191	169
		Net Growth	0	0	73	-20
LD	Brazil	New Clubs	0	0	2	1
		Charter Members	0	0	48	30
		New Members	0	0	191	163
		Drops	0	0	189	215
		Net Growth	0	0	59	-11
Total	Edisson Karnopp	New Clubs	2	5	6	3
		Charter Members	48	141	140	82
		New Members	120	85	347	250
		Drops	129	198	380	384
		Net Growth	46	82	132	-31

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
J	Uruguay	New Clubs	1	1	0
		Charter Members	24	24	0
		New Members	113	216	0
		Drops	113	99	0
		Net Growth	32	148	0
S	Bolivia	New Clubs	2	4	0
		Charter Members	45	125	0
		New Members	135	167	0
		Drops	84	122	0
		Net Growth	108	240	0
O	Argentina	New Clubs	2	6	0
		Charter Members	45	144	0
		New Members	214	546	0
		Drops	207	275	0
		Net Growth	57	430	0
T	Chile	New Clubs	0	2	0
		Charter Members	2	63	0
		New Members	95	214	0
		Drops	145	158	0
		Net Growth	-41	132	0
M	Paraguay	New Clubs	4	4	0
		Charter Members	102	122	0
		New Members	99	311	0
		Drops	65	109	0
		Net Growth	138	328	0
LC	Brazil	New Clubs	0	0	9
		Charter Members	0	0	250
		New Members	0	0	968
		Drops	0	0	684
		Net Growth	0	0	592
LD	Brazil	New Clubs	0	0	8
		Charter Members	0	0	221
		New Members	0	0	1079
		Drops	0	0	669
		Net Growth	0	0	681
Total	Edisson Karnopp	New Clubs	9	17	17
		Charter Members	218	478	471
		New Members	656	1454	2047
		Drops	614	763	1353
		Net Growth	294	1278	1273

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	0	0	0	0
		Charter Members	50	0	9	0	0
		New Members	31	37	24	0	0
		Drops	39	53	59	0	0
		Net Growth	59	-13	-11	0	0
R	Dominican Republic	New Clubs	4	4	8	0	0
		Charter Members	108	95	273	0	0
		New Members	450	308	333	0	0
		Drops	356	368	415	0	0
		Net Growth	211	59	239	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	1	0	0	0
		Charter Members	34	30	3	0	0
		New Members	334	332	314	0	0
		Drops	791	455	480	0	0
		Net Growth	-280	-70	-125	0	0
H	Peru	New Clubs	0	0	0	13	16
		Charter Members	0	0	0	374	441
		New Members	0	0	0	653	576
		Drops	0	0	0	1740	1253
		Net Growth	0	0	0	-567	-155
S	Bolivia	New Clubs	0	0	0	6	4
		Charter Members	0	0	0	162	163
		New Members	0	0	0	247	164
		Drops	0	0	0	327	353
		Net Growth	0	0	0	109	3
60	Various	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	196	0	0	0	0
		Drops	264	0	0	0	0
		Net Growth	-46	0	0	0	0
M	Paraguay	New Clubs	0	0	0	6	7
		Charter Members	0	0	0	171	212
		New Members	0	0	0	207	252
		Drops	0	0	0	380	540
		Net Growth	0	0	0	13	-45
63	Various	New Clubs	0	1	0	0	0
		Charter Members	0	24	2	0	0
		New Members	53	35	43	0	0
		Drops	62	55	64	0	0
		Net Growth	-4	7	-15	0	0
Total	Agrupina Jara De Ginard	New Clubs	6	6	8	25	27
		Charter Members	195	149	287	707	816
		New Members	1064	712	714	1107	992
		Drops	1512	931	1018	2447	2146
		Net Growth	-60	-17	88	-445	-197

May (Only) Results

MD	GMT Area	CA 3	May-16	May-17	May-18	May-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	1	1	0	0
		Drops	7	0	0	0
		Net Growth	-6	1	0	0
R	Dominican Republic	New Clubs	0	3	0	0
		Charter Members	2	81	0	0
		New Members	28	43	0	0
		Drops	30	44	0	0
		Net Growth	4	92	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	0
		Charter Members	22	0	0	0
		New Members	38	55	0	0
		Drops	24	19	0	0
		Net Growth	38	39	0	0
H	Peru	New Clubs	0	0	2	2
		Charter Members	0	0	49	48
		New Members	0	0	84	56
		Drops	0	0	123	149
		Net Growth	0	0	36	-41
S	Bolivia	New Clubs	0	0	1	2
		Charter Members	0	0	28	44
		New Members	0	0	16	7
		Drops	0	0	24	36
		Net Growth	0	0	21	17
M	Paraguay	New Clubs	0	0	4	0
		Charter Members	0	0	107	0
		New Members	0	0	35	27
		Drops	0	0	53	51
		Net Growth	0	0	93	-23
63	Various	New Clubs	1	0	0	0
		Charter Members	23	0	0	0
		New Members	0	2	0	0
		Drops	5	2	0	0
		Net Growth	18	0	0	0
Total		New Clubs	2	3	7	4
Agripina Jara De Ginard		Charter Members	47	81	184	92
		New Members	67	101	135	90
		Drops	66	65	200	236
		Net Growth	54	132	150	-47

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 4th Qtr	2016-2017 4th Qtr	2017-2018 4th Qtr
NA	Undistricted	New Clubs	0	1	0
		Charter Members	1	20	0
		New Members	6	9	0
		Drops	30	22	0
		Net Growth	-23	8	0
R	Dominican Republic	New Clubs	6	4	0
		Charter Members	155	120	0
		New Members	152	526	0
		Drops	124	110	0
		Net Growth	192	554	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	1	0
		Charter Members	25	30	0
		New Members	134	198	0
		Drops	140	81	0
		Net Growth	26	158	0
H	Peru	New Clubs	0	0	9
		Charter Members	0	0	241
		New Members	0	0	846
		Drops	0	0	777
		Net Growth	0	0	395
S	Bolivia	New Clubs	0	0	4
		Charter Members	0	0	108
		New Members	0	0	363
		Drops	0	0	167
		Net Growth	0	0	326
M	Paraguay	New Clubs	0	0	5
		Charter Members	0	0	137
		New Members	0	0	388
		Drops	0	0	180
		Net Growth	0	0	356
63	Various	New Clubs	1	0	0
		Charter Members	23	0	0
		New Members	11	26	0
		Drops	14	27	0
		Net Growth	20	0	0
Total			8	6	18
	Agripina Jara De Ginard		204	170	486
		New Members	303	759	1597
		Drops	308	240	1124
		Net Growth	215	720	1077

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019
J	Uruguay	New Clubs	1	6
		Charter Members	24	160
		New Members	143	219
		Drops	328	309
		Net Growth	-129	86
O	Argentina	New Clubs	13	2
		Charter Members	325	57
		New Members	454	361
		Drops	921	1113
		Net Growth	-97	-662
T	Chile	New Clubs	2	3
		Charter Members	51	69
		New Members	223	219
		Drops	458	332
		Net Growth	-116	-16
Total	Pedro Marrello	New Clubs	16	11
		Charter Members	400	286
		New Members	820	799
		Drops	1707	1754
		Net Growth	-342	-592

May (Only) Results

MD	GMT Area	CA 3	May-18	May-19
J	Uruguay	New Clubs	1	0
		Charter Members	21	2
		New Members	16	14
		Drops	65	50
		Net Growth	-21	-33
O	Argentina	New Clubs	3	0
		Charter Members	81	0
		New Members	43	40
		Drops	79	98
		Net Growth	66	-53
T	Chile	New Clubs	1	0
		Charter Members	25	0
		New Members	18	5
		Drops	29	29
		Net Growth	16	-24
Total	Pedro Marrello	New Clubs	5	0
		Charter Members	127	2
		New Members	77	59
		Drops	173	177
		Net Growth	61	-110

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 4th Qtr
J	Uruguay	New Clubs Charter Members New Members Drops Net Growth	 3 89 201 154 154
O	Argentina	New Clubs Charter Members New Members Drops Net Growth	 14 376 491 423 471
T	Chile	New Clubs Charter Members New Members Drops Net Growth	 4 94 137 174 63
Total	Pedro Marrello	New Clubs Charter Members New Members Drops Net Growth	 21 559 829 751 688

